



حوار أبوظبي بين الدول الآسيوية المرسلات والمستقبلات للعمالة  
Abu Dhabi Dialogue among the Asian Labor-Sending and Receiving Countries



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# Pilot Project on Skills Development, Certification and Recognition

UAE MOHRE SCIENTIFIC COMMITTEE

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Colombo, Sri Lanka

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# This Presentation

1. Skills Project Phase I: India
2. Skills Project Phase II: Pakistan

# Objectives

- Research on the Skills training and certification project
- Determination of the impact of the training on different outcomes (productivity, income trajectory, happiness and others)
- Background information for policy recommendations
- Distribution of gains
  - Asia - United Arab Emirates (UAE) Corridor
- Other questions on the impact of migration on migrants.



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# Phase I: India Pilot Project

# Phase I: India Pilot Project

## 1. Returns to Migration experiment

- Skills experiment
- India Baseline Survey
- UAE survey

## 2. Results on

- a. Training experiment
- b. Returns to Migration
- c. Recruitment fees results

## Question 1: What is impact of training?

Bigger question

- Certification schemes?
- A case for managed migration?
- Harmonization? (next session).

## Question 2: What are returns to migration?

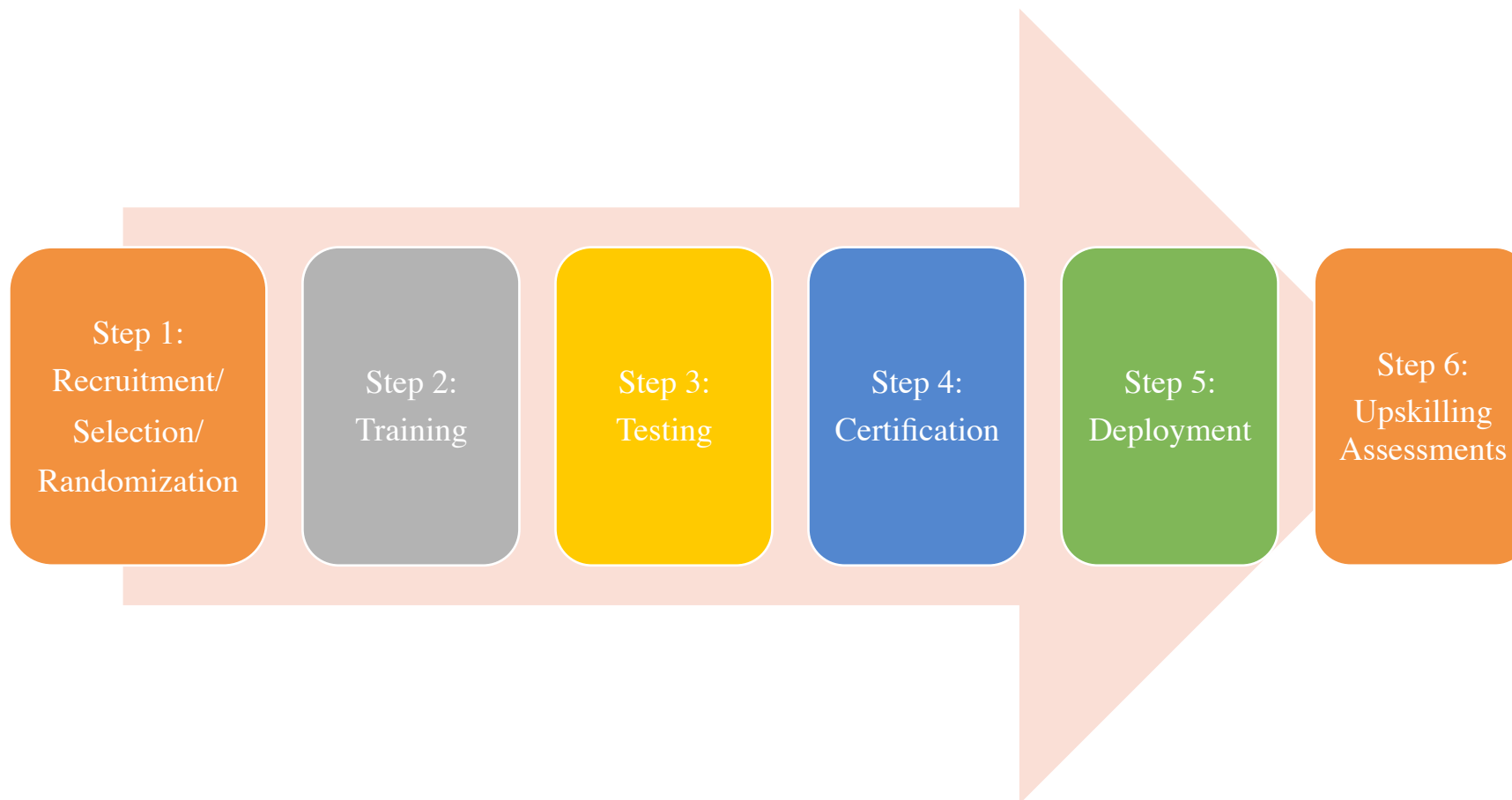
- Income?
- Happiness?
- Other measures

## Question 3: What are payments to brokers and levels of debt

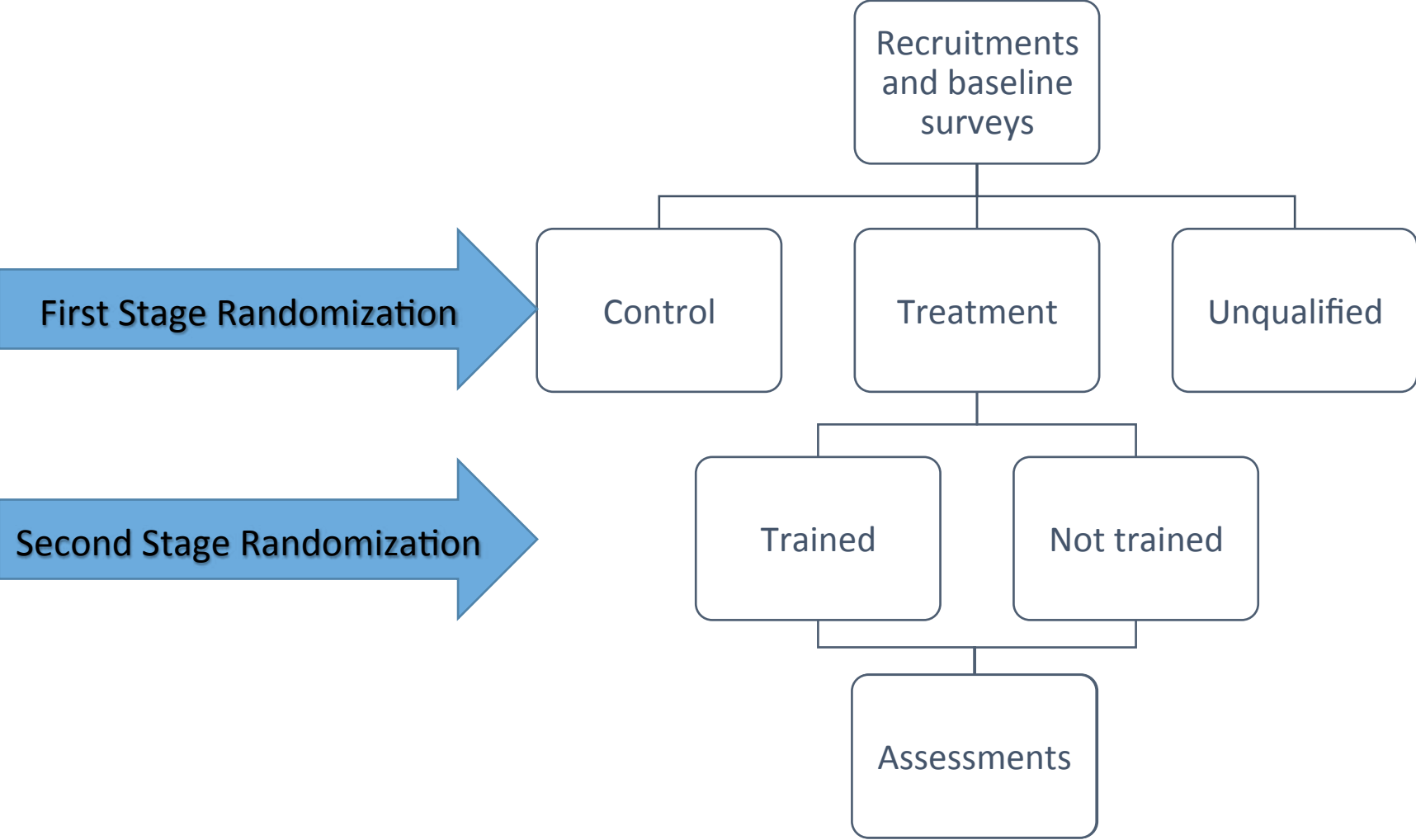
- Begin with Survey information.
- Relate to subjective well-being or average length of stay in the UAE



# Process Flow of Pilot Project



# Experimental Design



# First Stage Randomization

- Job Applicants in India divided into three categories
  - Unqualified: These workers fail to receive a job by the recruiting firm due to lack of qualifications.
  - Treatment: These workers receive a job by the recruiting firm and are randomly selected into the study. **5:7**
  - Control: These workers receive a job by the recruiting firm and are randomly selected out of the study. **2:7**

# Second Stage Randomization

- The workers who were “Randomized in” during the first stage randomization are randomly assigned to receive skills training by an accredited training institution in their home country
- This is a **50:50** randomization (computerized randomization).
- All workers (trained and not trained) will go through an assessment phase after they have been deployed to the UAE.

# Skills Project Phase I – India

## 3 year Project - Progress so Far

- Initial Surveys of workers in India (6,827 workers) - complete
- Assessment of workers in the UAE (1,156 workers so far) - Ongoing (35% complete)

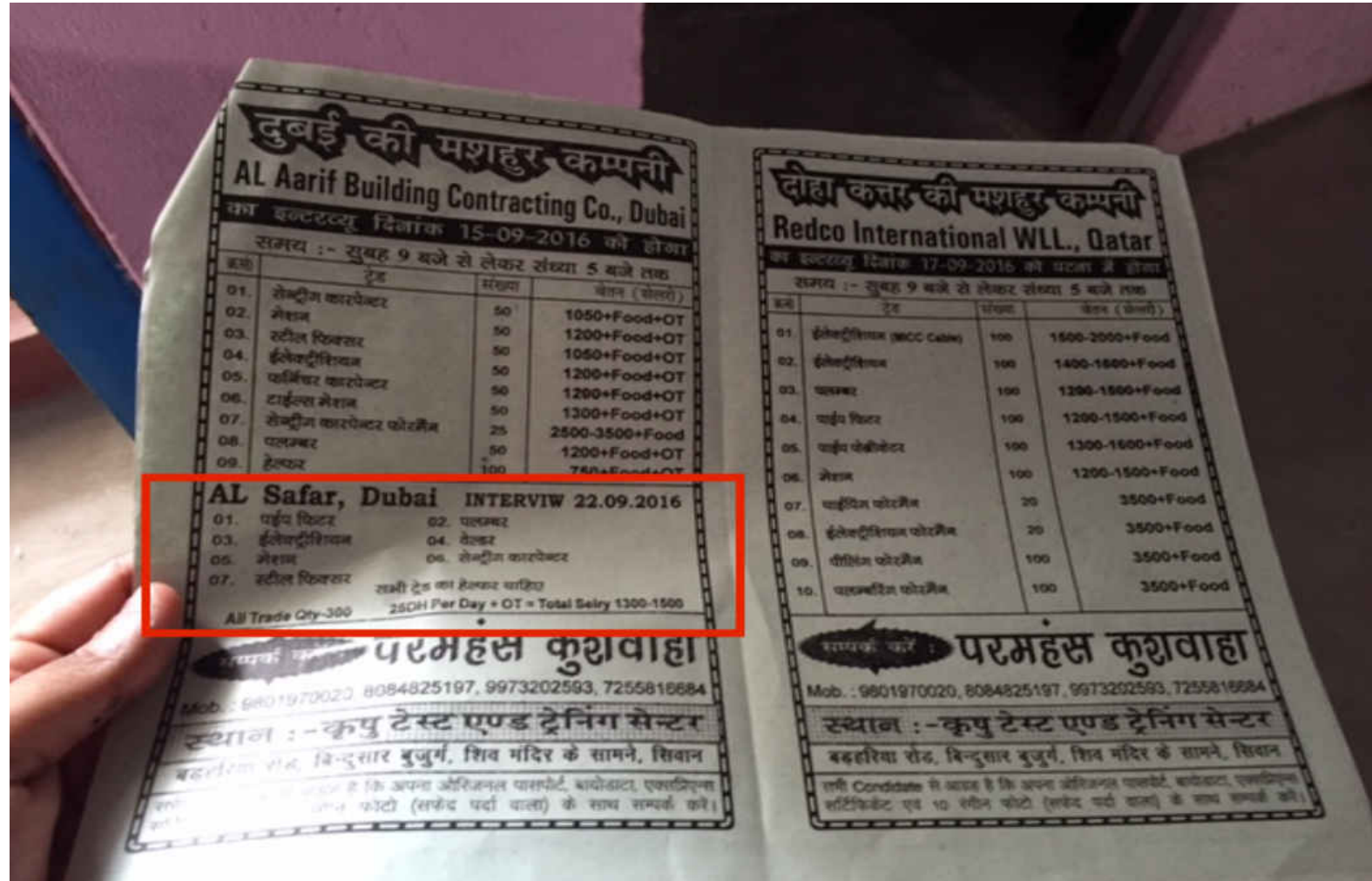
# Recruitment Process

- We have been working with five construction firms over the course of the study.
- We identify two main Rounds of the recruitment phases
  - Round 1 - February and December of 2015
  - Round 2 – From April 2016 to April 2017
- 8,210 workers were involved during these recruitment rounds

# Recruitment Process

- We collected data during baseline surveys in India (6,827)
- Baseline interviews are conducted during the firms' recruitment sessions
- Workers either pass (Qualified) or fail (Unqualified) the interview
  - The workers in Qualified pool are either Treatment or Control

# UAE companies recruit workers in India









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**GHANTOOT TRANSPROT CO. LLC DUBAI**  
**INTERVIWE ON 09-10-2016**

NO	TRADE	NO. S	SALARY
1.	MASON	100	1000+FOOD+OT
2.	STEEL FIXER	100	900+FOOD+OT
3.	CARPENTER	100	900+FOOD+OT

**KRITIKA TRAINING & TEST CENTER**  
BEHIND RAJLAXMISHAHI PETROL PUMP, MAIRWA  
DHAM, SIWAN ( BIHAR ) PIN – 841239

MUKESH SINGH -7388821375, 9102153575  
VIJAYNATH YADAV- 8090489051  
OFFICE CONT- 7073942051

# Recruitment in India



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# Recruitment– Carpenters Punjab





# Masons - Rajasthan



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# Summary of first-stage randomization by occupation

Occupation	Treatment group	Control	Unqualified	Total
CARPENTER	1,636	648	691	<b>2,975</b>
HELPER	368	136	1	<b>505</b>
MASON	1,250	339	156	<b>1,745</b>
STEEL FIXER	1,383	448	284	<b>2,115</b>
OTHER	591	80	186	<b>857</b>
<b>Total</b>	<b>5,228</b>	<b>1,651</b>	<b>1,318</b>	<b>8,197</b>

# Preliminary Results - Returns to Migration

- We want to investigate the effects of migration on labor outcomes.
- We collected 956 follow-up data points with participants in India and the UAE. There are still on going follow up surveys in India and UAE.
- We look at income effects of migration as well as more subjective measures of physical and mental well-being among the selected workers (Treatment and Control).

# Returns to migration: Income regression

- We want to study the effect of migration on monthly incomes;
- We run the regression below:

$$Y_{it} = \beta_0 + \beta_1 T_{it} + \beta_2 X_{it}' + \mu$$

- Where:  $Y_{it}$  is the worker's monthly income at follow-up
- $T_{it}$  is a dummy variable indicating the treatment group of the worker (0: randomized out; 1: randomized in)
- $X_{it}'$  is a matrix variable controlling for income at baseline, firm of employment and occupation of the worker
- $\mu$  is an error term

## Returns to migration: Income regression

	Monthly income at follow-up (USD)
Treatment (0-1)	<b>53.36**</b> (2.48)
Monthly Income at baseline (USD)	-0.0223 (-0.33)
Firm (0-1)	62.59 (1.62)
Trade_carpenter (0-1)	13.91 (0.48)
Trade_steelfixer (0-1)	116.94*** (2.97)
Trade_mason (0-1)	64.53** (2.34)
Constant	171.05*** (5.53)
Observations	142
R-squared	0.477

Standard errors in parentheses  
\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

- The regression output shows that migration increases workers' salaries by \$53.36. This result is statistically significant
- Small number of observation due to low volume of responses in follow-up surveys for phase 1 participants (2015). We expect the follow-up data for phase 2 participants to yield better response rates.

1 Two firms were involved in phase 1. The "Firm" variable is a dummy that takes the value 0 for Firm 1 and 1 for Firm 2

# Returns to migration: Well-being comparison between migrants and non-migrants at follow-up

- We ask the subjects to rate on a scale from 1 to 10 subjective well-being measures
- These measures include enjoyment, happiness, physical pain...
- We compare the difference in means across treatment groups on these variables

# Returns to migration: Well-being comparison between migrants and non-migrants



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	Migrated - Did not migrate
Happiness (1-10)	-0.453* (-2.18)
Enjoyment (1-10)	-0.416*** (-4.88)
Stress (1-10)	-0.328*** (-3.58)
Worry (1-10)	0.046 (0.48)
Anger (1-10)	-0.0769 (-0.99)
Sadness (1-10)	0.125 (1.48)
Loneliness (1-10)	0.485*** (5.26)
Physical Pain (1-10)	0.236*** (3.34)
Monthly work hours	52.80*** (6.71)
Observations	280

- The workers who have migrated report lower happiness and enjoyment levels than those who have remained in India.
- Migrant workers also experience higher level of physical pain and Loneliness than their counterparts.
- Migrant workers on average work 52 more hours than workers in India (per month).
- However, migrant workers experience less stress than workers in India.

# Returns to Migration Conclusions

- One of the goal of this research is to investigate the impact of labor migration to the UAE on different outcomes.
- The initial results suggest that workers who migrated to the UAE through our treatment gained better wages in comparison to the workers who remained in India.
  - These results are consistent with the literature looking at the wage effects of labor migration
- However, migrant workers report worse well-being measures than their counterparts (happiness, enjoyment, loneliness, physical pain).
- 96% of respondents who migrated are not searching for another job while half of the respondents employed in India were still looking for opportunities abroad.

# Recruitment fees and debt levels

- Recruitment agents play a central role in the process of matching local workers to foreign job opportunities;
  - 99% of respondents in our survey worked with a recruitment agent
- These recruitment agents charge a fee to the prospective workers in exchange for various services pertaining to the recruitment process;
- We collected data on recruitment fees and debt levels in our baseline surveys



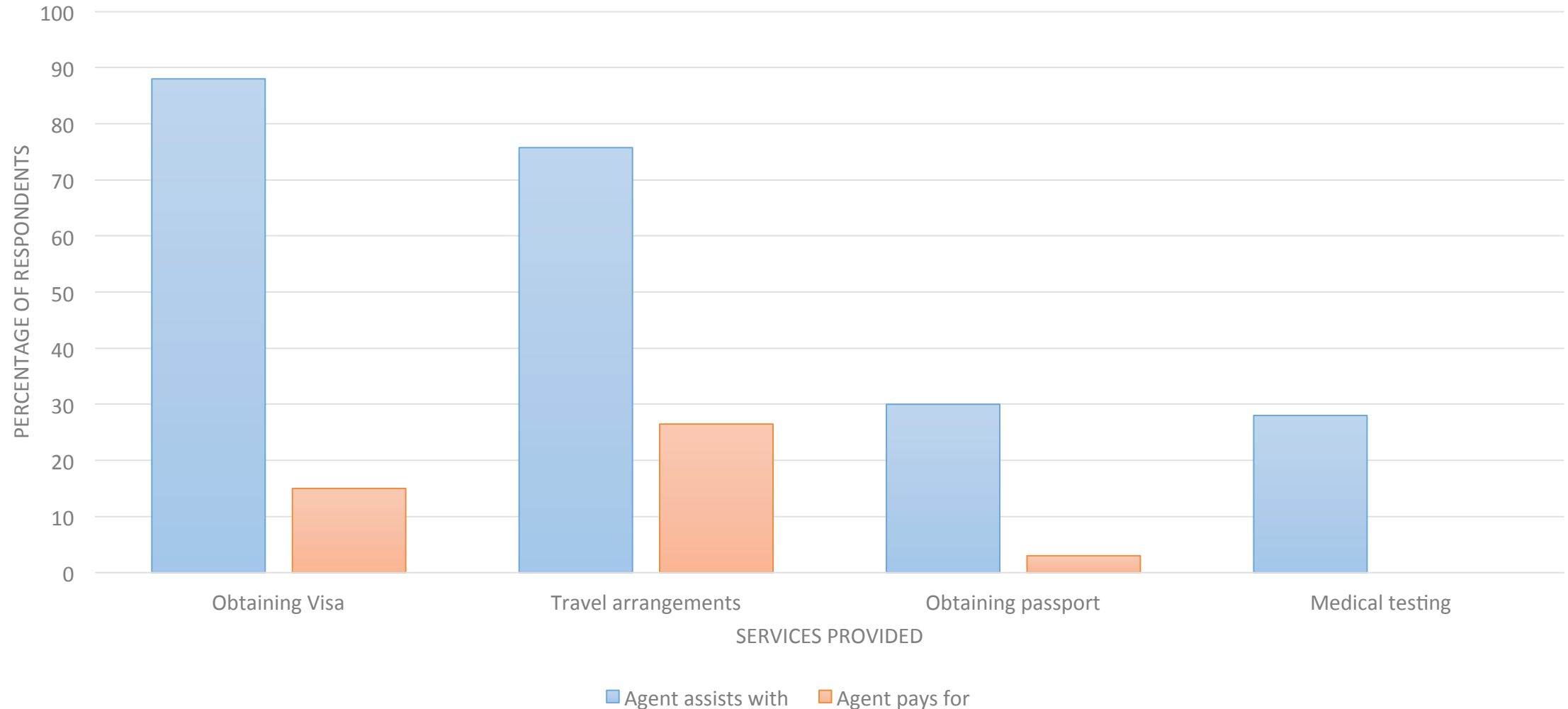
# Recruitment fees (cont'nd)

- On average, the amount charged by the recruitment agent to the workers is slightly over 900 USD according to the survey data we collected on the day of the recruitment interviews;
- This is 3 times the average monthly income reported by the participants at the time of survey;
- These fees generally do not include the costs associated with obtaining the visa/passport, travel tickets or medical testing; these are additional expenses that the workers must pay

# Services included in recruitment agent's fees according to survey responses



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# Payment structure of recruitment agent fees

- There are two main payment schemes available to workers
  - 57% of the respondents agreed to a lump sum payment, while 27% pay through regular installments;
- Among the respondents paying by installment, the vast majority (70%) opt for a monthly payment frequency, while 13% prefer to pay every 2-3 months

# Training and Assessments

- The first round of skills assessment was conducted in parallel with the first round of follow-up surveys (from September 27 to October 12, 2016).
- The assessment consisted of two main sections: a theoretical examination and a practical test.
- So far, these assessments have only been conducted with workers from the round 1 pool.
- 326 workers were involved. The participants were assessed for skills in carpentry, steel fixing and masonry.

# Training and Assessments

- Do trained ultimately do better or have higher productivity in the final places of employment?
- All workers arriving in the UAE are assessed on the skills to measure the impact of the training program.
- Follow-up surveys are conducted in parallel

# Assessments in the UAE



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# Assessments in the UAE (Cont'd)



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# Assessments in the UAE (Cont'd)



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# Assessments in the UAE (Cont'd)



وزارة التعليم العالي والبحث العلمي  
Ministry of Education and Higher Education



# Preliminary Results: Impact of training on assessments scores

- We use a simple regression analysis to judge the preliminary impact of the training program on the workers' performance in the assessment. The simple regression equation is as follows:
  - *Assessment score (as a percentage of total score) =  $\alpha + \beta Training + \gamma DateDifference + \epsilon$*
- where:  $\alpha$  is a constant, *Training* is a categorical variable that equals 0 if worker is not trained and 1 if the worker is trained, and *DateDifference* represents the difference in days between date of assessment and date of arrival in the UAE.  $\epsilon$  is an error term.

# Impact of training on assessments scores

Assessment score (as percentage of total) (Outcome variable)	Coefficient	Standard Error	t-score	P>t
Difference between assessment date and arrival in days	0.0051	0.00015	3.49	0.0
Training category (0-1)	<b>0.0184</b>	0.0202	0.91	0.364
Constant	0.0540	0.0545	9.91	0

- These results suggest a positive correlation between the training program and the performance of workers during the assessment, controlling for the duration between the deployment date and the assessment date.
- Receiving training increases the expected assessment score by **1.84%** (which represents a 7-point increase for masons, and a 9-point increase for carpenters and steel fixers)
- This effect is not statistically significant. Similar results are obtained when including controls for workers' occupations.

# Training Experiment Conclusions

- We want to assess the impact of a training programming for skilled workers in India who are being recruited to work in construction companies in the UAE.
- The initial results do not give any conclusive evidence of an impact of the training program on the productivity of workers.
- However, these results are preliminary, and more data is forthcoming as we complete the second phase of this study which involves a much larger pool of workers and has had better compliance numbers.

# Future activities

- Complete the follow-up surveys for workers It will involve all workers who participated in phase 2 of the study (Treatment and Control).
- Complete the second round of assessments to evaluate the impact of the skills training in India.



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# Phase II: Pakistan Pilot Project

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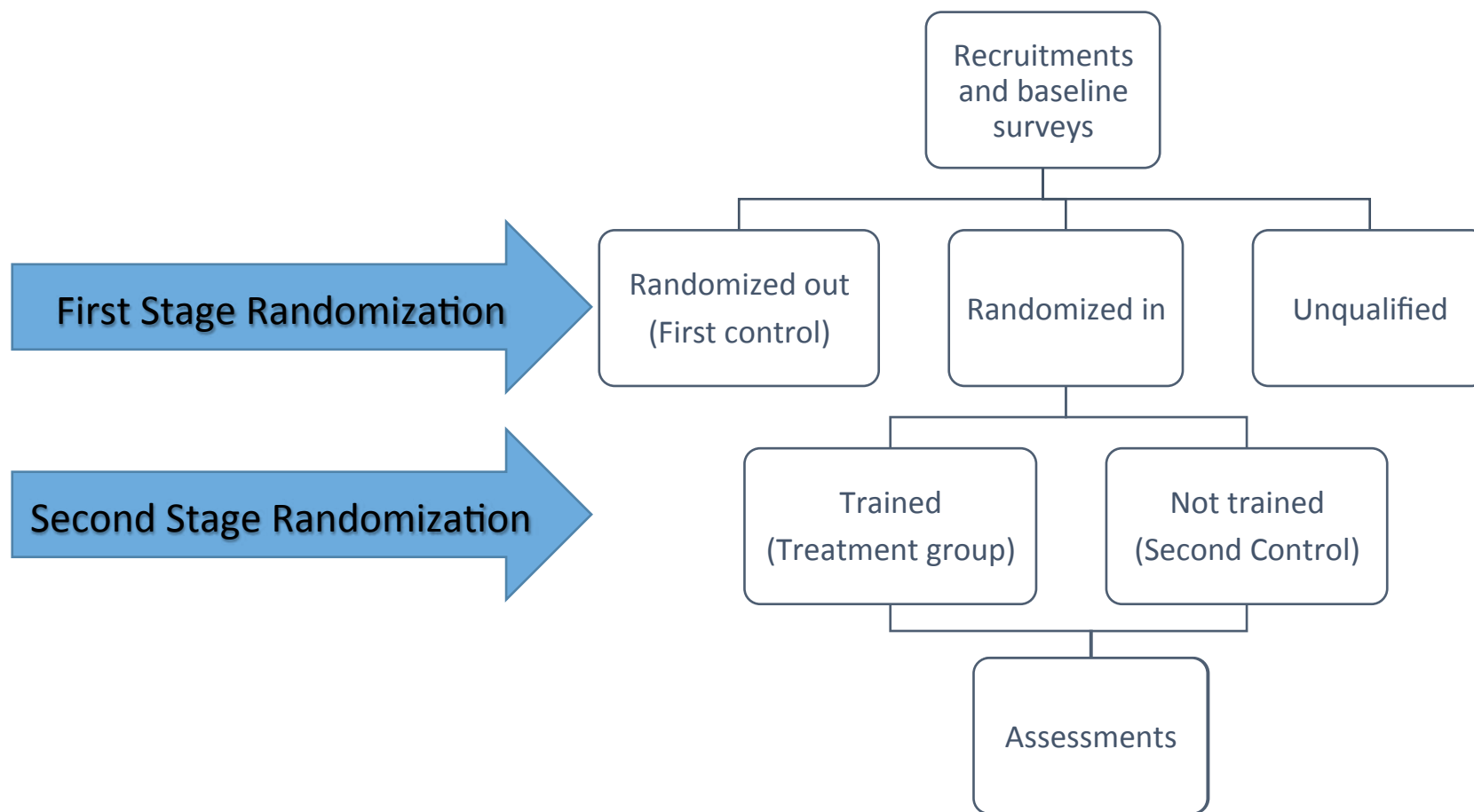
- Building from lessons learnt from Phase I in India to enhance implementation and assessment of methodologies
- Analyze the effects of the pilot skill training program on the outcomes of workers in the UAE (including wages, productivity, subjective well-being) and the average length of their residence in the UAE
- Provide confidence in the mechanisms for the testing and certifying of workers, through the deployment of NOSS frameworks

# Pakistan - Stakeholders

- Ministry of Human Resources and Emiratization (UAE)
- Ministry of Overseas Pakistanis and Human Resource Development (Pakistan)
- 2 Employers (UAE)
- 4 Training Centers (Pakistan)
- Recruitment Agency (Pakistan)
- 3rd Party Assessor
- Scientific Oversight (NYUAD)



# Experimental Design



# Experimental design

- Treatment group : Workers being trained in Pakistan arriving in the UAE;
- First control group: Workers not getting trained in Pakistan, but arriving in the UAE;
- Second control group: People who do not get training and do not go to the UAE

# Lessons from Phase I (India)

- Working with a maximum of two employers in the UAE, in order to enhance project management and enable stronger oversight over the implementation of the project;
- Working with Government-owned and managed recruitment agencies, to ensure that there an alignment of interests between the key stakeholders;
- Working with 3<sup>rd</sup> party assessors to assess the capacity of training centers, overseeing the development of training manuals and ensuring the compliance of testing services;
- Using employer-applicable NOSSs, to enhance the relevance of the training.

# Training and Assessment Centers

- We have identified 4 training centers;
  - 3 in Islamabad
  - 1 in Punjab
- 2 international skills development and assessment companies will act as 3<sup>rd</sup> party assessor to:
  - Assess the capacity of training centers;
  - Overseeing the development of training manuals;
  - Ensure the compliance of testing services.

# Deployment: Workers Incentives

- During the training, the worker will be provided with;
  - Housing
  - Stipend



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# Goal is to Replicate Questions of Phase I

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- Research on the Skills training and certification project
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# The END



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- THANKS!!!!